Training & Development Workshops

- The 4 Roles of Leadership®
- The 7 Habits of Highly Effective People Signature®
- Adapting Style
- Adult Learning Principles
- Art Influencing Others
- Art of Effective Communication
- Art of Influencing Others
- Art of Successful Coaching
- Art Science Communication
- Art Successful Coaching
- Assertiveness Skills
- Behavioral Interviewing
- Budgeting Basics
- Building Interpersonal Influence
- Building Organizational Trust
- Business Etiquette
- Business Writing
- Career Planning Development
- Challenging Negative Attitudes
- Civility in the Workplace
- Coaching Conversations
- Committing to the Team Approach
- Communicating Effectively in Teams
- Communication Mystery
- Communication Skills for Emerging Leaders
- Communication Skills for Technical Professionals
- Complete Mentoring Program
- Compliance Decision Making using the “WAVE” Model
- Conflict Management
- Creating a Shared Team Purpose
- Creative Problem Solving
- Critical Thinking Skills
- Cross Functional Teams
- Cultural Competency
- Customer Service Over the Phone
- Dealing with Change
- Dealing with Conflict
- Dealing with Difficult Conversations
- Decision Making and Planning Tools
- Defining Team Roles
- Responsibilities
- Delegating for Growth
- Developing Direct Reports
- Developing Your Employees
- Dirty Little Secrets
- DISC Profile®
- Diversity Awareness Training
- Dynamic Decision Making
- Effective Listening Skills
- Effective Negotiation Skills
- Emotional Intelligence
- Employee Initiative
- Ethics Workplace
- Evaluating Team Performance
- Exploring Personal Styles
- Finance Nonfinancial Professional
- First Time Manager
- Fish®
- The Five Dysfunctions of a Team®
- Five Levels of Leadership®
- Fundamentals Effective Facilitation
- Fundamentals Strategic Planning
- Getting Things Done
- Getting to Yes
- Giving Receiving Feedback
- Goal Setting Success
- Grand Canyon Adventures
- Great Balancing Act
- How to Conduct Internal Investigations
- How to Develop Deliver Dynamic Presentations
- How to Handle Change Upheaval
- How to Manage Generation X Employees
- How to Manage Your Emotions
- Human Performance Deck
- Human Performance Improvement
- Ideas into Action
- Increasing Emotional Intelligence
- Interviewing Hiring
- Introduction to Situational Leadership II®
- Intuitive Decision-Making Profile
- Juggling Multiple Priorities
- Leadership 101
- Leadership, Excellence and Developmental (LEAD)
- Professional Development
- Leading Through Change
- Leading Today’s Workforce
- Making Team Decisions by Consensus
- Making Team Meetings Work
- Management of Meetings
- Managing Managers
- Managing Remote Teams
- Managing Stress
- Managing Teams
- Managing Technical Professionals
- Motivating Employees to do their Best
- Multi-Generations in the Workplace
- Neurolinguistic Communication Profile: Second Edition
- Office Politics
- The One Minute Manager®
- PARTNERS
- Performance Management
- Performance Management: Through 5 Key Conversations
- Performance Skills
- Planning for Team Results
- Positive Approaches to Resolving Performance Problems
- Preparing the Future Leader
- Preventing Workplace Harassment
- Problem Solving Tools & Techniques
- Productive Work Habits
- Professional Skills
- Project Management
- Real World Project Management
- Resolving Conflict Work
- Resolving Team Conflict
- Retention
- Sales Over the Phone
- Sales Presentations Skills
- Sandwich Generation
- Secrets of Management Success
- Sexual Harassment Prevention
- Situational Leadership
- Society for Human Resource Management (SHRM) Essentials of Human Resources
Society for Human Resource Management (SHRM) Pre-Certification Training
Solving Team Problems
Strategic Leadership
Strength Finder 2.0
Successful Sales Strategies
Succession Planning
Supervising in an Automated Environment
Supervisor Communication Skills

Supervisory Skills Questionnaire: Third Edition
Surviving Workplace Change
Team Building
Team Building Blocks
Team Charter
Team Effectiveness Profile: 4th Edition
Team Foundation
The Outstanding Receptionist
Time Management

Title IX Training
Thomas-Kilmann Conflict Mode Instrument (TKI)
Toughest Supervisor Challenges
Transforming Workplace Conflict
Utilizing Team Members Abilities
Violence in the Workplace
Whale Done!®
What Customers Really Want
What’s My Communication Style?
Who Moved My Cheese?

Please contact our office for more information, or to register contact (361) 825-5826 or https://edcs.tamucc.edu.